

Job Opportunity: SUPPLY CHAIN SPECIALIST

Immediate opening

Posting date: March 2, 2020

Application Deadline: March 23, 2020

Time commitment: 30-40hr/week

Wages: \$18-\$22/hour, depending on experience

Work schedule: Negotiable

Work location: KC Region

THE KANSAS CITY
FOOD HUB

TheKCFoodHub.com

The Kansas City Food Hub (KCFH) is a farmer-owned, farmer-run cooperative of seventeen small and medium-sized family and non-profit farms aggregating produce, protein, and value-added goods to meet the demands of KC's middle market including schools, restaurants, corporate cafeterias and grocery stores. Our farmers grow on 300 acres, have 250 years of collected experience, and operate thirty high tunnels and greenhouses for four-season production.

The KCFH improves the economic viability of sustainable local agriculture by coordinating year-round production, supporting emerging growers, and by bringing farmers and buyers together. The KCFH creates a more food secure metro by connecting its residents with food produced locally.

Overall Job Description

The person hired for this position will work alongside the Sales and Production Director to advance the supply and demand of locally grown and made goods through the KCFH. They will also work with our partners and collaborators on projects currently funded.

The person will fill many roles in this small but growing cooperative. S/he will need to work adaptively and be able to navigate the KC regional food system.

Sales (Est. 40% time):

- Gather market information (i.e., identifying who ready buyers are, where they are, and what they want) and communicate with suppliers (i.e., farmers);
- Build a steady and increasing flow of local and regional food through the hub and grow the regional buyer base.

Supply (Est. 40% time):

- Meet one-on-one with producers to understand what they can or could supply;
- Work specifically with beginning farmers to help them scale-up;
- Administer the Farmer Mentor Program;
- Work with wholesale buyers to understand their demand and communicate this to suppliers;
- Work with West Central Missouri Community Action Agency and the project's Food Value Chain Coordinator to identify and recruit farm suppliers from the region.

Marketing (Est. 20% time):

- Create marketing materials for The KCFH's local food products;
- Help grow the brand and increase the visibility of The KCFH to buyers.

Qualifications and Requirements

- Experience in sales and marketing and/or agriculture;
- Knowledge of the Kansas City local food system;
- Independent self-starter with good people skills;
- Organized problem solver;
- Must be able to adapt and work with the team to accomplish the overall goals of the organization;
- Proficient written and verbal communication;
- Bachelor degree or two years of experience in related field;
- Must have valid driver's license and a working vehicle with proper insurance.

Send cover letter and resume by March 23rd to katherine.m.nixon@gmail.com

QUESTIONS?

Katie Nixon, BOD president, 816-809-5074 or katherine.m.nixon@gmail.com

Alicia Ellingsworth, Sales and Production Director, 913-313-8456 or Alicia.ellingsworth@gmail.com